P. D. Polychem Pvt. Ltd.







Over 45 Years Of Experience



\$23.80 Million company



Headquartered

@ New Delhi, India



Presence In

India | China | Europe | Canada

INTRODUCTION

PILLARS OF PDPPL



Kapil Rastogi (C.E.O.)

A Technocrat with over 24 years of management expertise; Founder of PDPPL; A Visionary with mission of achieving heights never touched before

Sanjay Gupta (Business Head)

Experience of more than 32 years of Sourcing in Pharmaceutical Industry. Associated for over 13 Years with PDPPL

Shyam Saxena (Chief Technical Officer)

Chemical Engineer | Business Analyst | Manufacturing Excellence Expert | Black Belt in Lean Six Sigma with 14 years of industry experience.

Anish Sadana (A.G.M., Business Development)

Master's in Business with over 17 years of experience in Sales, Marketing and Business Development. A strong 14 years association with PDPPL.

Sanjay Dewan (Sr. Manager – Business Development)

24 years of experience; Dedicated pharmaceutical industry exposure of 16 years.

International exposure | Industry expert

Qi Qiong (Director – Business Development, China)

Major in Pharmacy with over 12 years of core marketing experience in Pharmaceutical Industry. Motivation & Association with PDPPL since 2009, an association of 12 years

INDUSTRIES WE CATER





SCOPE OF BUSINESS

Representation | Trading | Indenting

- Industrial Solvents
- Speciality Chemicals
- API's
- Pharma Intermediates
- Herbal Extracts
- Essential Oils
- Agrochemical Intermediates

Contract Manufacturing

Contract Research & Developmen

Registrations of API'S



GROUP - ESTABLISHMENTS

1975 Paintachem

Established by Late Sh. N K Rastogi was meant for retail sale of chemicals

1985

Perfectchem

Established by Late Sh. N. K . Rastogi was meant for wholesale of chemicals in bulk lots

1997

Polychem

Established by Mr. Kapil
Rastogi (Second Generation)
with an aim to take the
existing business to next
level and cater the chemicals
to big Industries

2001

P. D. Polychem Pvt. Ltd.

Incorporated from Polychem to form an independent entity with a vision of management to become a Corporate, catering the needs of Industries





MILESTONES — P. D. POLYCHEM PVT. LTD

199

SRF Ltd. - CMS

Acquired the dealership of SRF Ltd. for their Chloromethanes product line for North India



2002

HOC Ltd.

Acquired the dealership of HOC Ltd. for their Industrial products



2005 SRF Ltd. - FSB

SRF started its Fluoro speciality chemical business and extended the dealership of the same



2007

RCF Ltd. /Samsung, Korea Appointed as a dealer of RCF Ltd. for their Industrial Product Division. Also got Indentorship of Samsung Fine Chemicals, Korea



2008 Kaiyuan Hengtai Pharma Co., Ltd.

Entered in Intermediate business; became Sole Representative of products offered by KHPCL., China



2015

USD 10 MillionPDPPL touched another
height of USD 10 million for
its Turnover



2012

Deepak Fertilizers & Petrochemical Corp. Ltd. Started representation of Industrial Products of DFPC on Pan India basis



2011

USD 5 Million PDPPL touched a landmark of USD 5 million for its marketing Turnover



2010

Omkar Speciality Chemicals Ltd.

Entered into iodine derivative market and got the dealership of OSCL



2009

Kairav Chemofarbe Industries Ltd. Started representing KCIL for their products



2018

USD 17.75 Million

PDPPL crossed another sky sight of USD 15 million while representing its Marketing strength



2019 China Office

Opened China Office in coordination with its Chinese counter part Mr. Qi Qiong



2020

Crossed the mark of INR 150 Crores Group Marketing and Sales Turnover



2021

Touched INR 175 Crores Group Marketing and Sales Turnover



PARTNERS IN PROGRESS





























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PARTNERS IN PROGRESS

























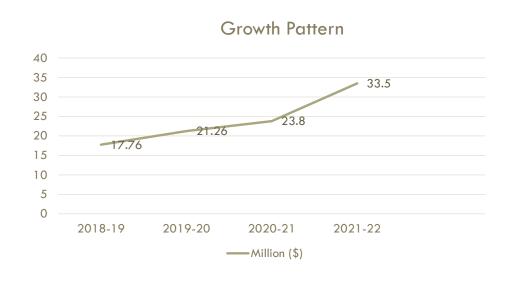


& Many More...



FINANCIAL PERFORMANCE

Group Marketing Turnover/ Financial Year	In Million (USD)	In Crores (INR)
2018-19	17.76	124
2019-20	21.26	151
2020-21	23.80	175
2021-22 (Target)	33.50	250



WHAT MAKES US SPECIAL



More Than 45 Years Of Market Presence;

A Strong Background Of A Technocrat Entrepreneur;

Backed With The Expertise Of A Professionally Managed & Dedicated Team;

Committed & Motivated Team To Offer The Customers, High-performance Material Solutions Through Innovative Technologies And Responsiveness;

Underlying Commitment To Provide Prompt, Ethical Service Coupled With Integrity, Competence, Dedication And Reliability;

Ever Ready Team To Take On New Challenges;

Provide Value Added Services To The Clientele;

An Enviable Position In The Industry;

Achieving Instinct For The Aimed Target.



CORE STRENGTH

Cross-functional Organization; Visionary & Active Facilitators; Highly Experienced Professional Management Team

Entrepreneurial Culture; Strong Financial Acumen; Clear & Transparent Accountability

Dedicated To Every Aspect Pertinent To Sales; Excellence In Networking And Execution

Knowledge Of Market Trends; Creating Unmatched Value By Understanding Customers' Requirement; Close Customer Contact; Adaptation To Respective Customer Needs

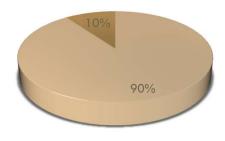
Creating Solutions Through Active Listening And Collaborative Account Planning; Helping In Solving Complex Supply Chain Problems



MARKETING PERFORMANCE

A SUCCESS STORY (ONE OF MANY)

Ticagrelor Intermediates Market Share



■ Kaiyuan Hengtai Pharma Co., Ltd. ■ Competitors

In 2009, Kaiyuan Hengtai Pharma Co., Ltd. was planning to launch Ticagrelor project in India market; a market new to all of us.

They were looking for an extended arm, an identity which could be face of Hengtai in India; a representative who could promote their product; who could understand the need of the manufacturer, its goals and its principals.

Kaiyuan Hengtai trusted P. D. Polychem Pvt. Ltd. to be their exclusive agent in India.

Say it "a team" or "a family", Hengtai & PDPPL worked together hand-in-hand with a common goal to capture India market.

Both the companies shared common interest, vision & goal.

With passage of time both the companies grew exponentially and became market leaders for Ticagrelor.

Conclusion:

Ticagrelor Market Share from India was achieved for over 90% for all the intermediates

ASPIRATION

A
Morally & Ethically Motivated
\$ 1.5 Billion
Global Marketing Company

SUCCESS STATEMENT

"We Honour,

What we commit

We commit,

What we can Honour".

